

CORPORATE PROFILE

JAPAN COMMUNICATION & ELECTRONIC CO., LTD.

Linking the world by advanced IT



JAPAN COMMUNICATION & ELECTRONIC CO., LTD.

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<https://jacom.com> e-mail:webmaster@jacom.com



Greetings from Top Management

Corporate Credo

- We will act upon trust from stakeholders and ensured business judgement.
- We will respond promptly as the market changes.
- We won't take rash steps running after quick profit.



Noboru Sugii

President &
Chief Executive Officer

Ever since its foundation in 1981, Japan Communication & Electronic Co., Ltd. (JACOM) has achieved steady growth as an ICT engineering company for about 40 years, offering essential technologies to support advanced information society. We have undertaken many projects which called for expertise in hardware & software development, system design, installations as well as operation & maintenance in the field of ICT. We have won a high reputation from our customers for our technological competence and reliability.

Among others, we take pride in the peerless high quality of our maintenance services. For example, we have successfully completed highly demanding operation & maintenance services for the U. S. military communication networks in Japan under multiple-year contracts. Our speedy and highly professional expertise won the U.S. customer's acclaim and trust. Likewise, our workmanship, demonstrated in the installation and maintenance of IT infrastructure systems, has won full satisfaction from many customers in governmental, public or private-sectors in Japan.

In recent years, there has been an increasing awareness and interest in both public and private sectors about the need to strengthen information security systems as well as physical security systems for crime prevention and detection. In response we have imported optimal products to meet such need from U.S. suppliers which specialize in security systems, and which boast impressive supply records worldwide. We have installed these systems for critical infrastructures of the government and central ministry offices as well as for research laboratories and manufacturing plants of large enterprises. We have won high acclaim from our customers for the peerless high quality of the perimeter detection systems we have delivered, for example.

More recently, JACOM entered into the radio-active air filtering system market. To date JACOM has installed at more than 50 sites in Japan optimal anti-radioactive air filtration & ventilation systems for hospitals, senior citizens' rehab facilities or schools which are located in the vicinity of nuclear reactors. The presence of these specialized systems will help enhance security against the exhaust of radio-active air from dysfunctional nuclear reactors.

We at JACOM are always keen on dynamic business reengineering for future growth. For example, we are introducing the latest "5G" digital technology while also developing own-brand products which incorporate IoT expertise, on top of our accumulated skills in electronics and ICT technology. All of JACOM people share the objective to be a company which can make significant contributions to society, and which seeks sustainable business growth with our stakeholders.

CORPORATE OUTLINE

General Data

- Corporate Name : Japan Communication & Electronic Co., Ltd.
- Head Office : 15-15, Shiba 3-chome, Minato-ku, Tokyo 105-0014, Japan
- Branch Office : 1-4, Nishi 10-chome, Minami 2-jo, Chuo-ku, Sapporo
- Local Offices : Fuchu, Kumamoto
- Business outlets : Central Tokyo, Kawasaki, Fuchu
- Affiliated Company : Jacom Trading, Inc.
- Foundation : December 24, 1981
- Paid-in Capital : 100 million yen
- No. of Employees : 277 (Consolidated)
- Annual Sales : 4.17 billion yen (Fiscal 2020 consolidated)
- Main Banks : MUFG Bank, Ltd.
Resona Bank, Limited.
Sumitomo Mitsui Banking Corporation
Mizuho Bank, Ltd.
Kiraboshi Bank, Ltd.
The Higashi-Nippon Bank, Limited.
The Shoko Chukin Bank, Ltd.
- Certifications : ISO9001(2015), ISO27001(2013) , JIS Q15001(2017)

Line of Business

- Design & manufacture of communication & electronic equipment, electronic devices, and antennas
- Design & consultation of wired & radio communication networks, and radio & TV broadcast systems
- Installation, adjustment & maintenance of telecommunications equipment and related facilities, and operation & maintenance of communication networks
- Design, installation, operation & maintenance of security systems
- Import & sales of security equipment and anti-terrorism /defense equipment
- Hardware and software development & design of communication equipment & systems
- Import, sales & repair of amateur ham radio equipment
- Agent work for radio station registration & inspection
- Education & training of engineers for handling communication & electronic equipment
- Translation, publication & sales of books in natural science fields

Major Customers in Japan

NEC Corporation
NEC Networks & Systems Integration Corporation
NEC Network Products, Ltd.
NEC Platforms, Ltd.
C3I Systems Corporation
Ministry of Defense
Ministry of Foreign Affairs
Mitsubishi Heavy Industries, Ltd.
Kawasaki Heavy Industries, Ltd.
Fujitsu Limited
Japan Radio Co., Ltd.
SECOM co., Ltd.
Sohgo Security Services Co., Ltd.

Major Overseas Countries for Import Supply

Australia
Brazil
Israel
the Netherlands
South Africa
UK
USA

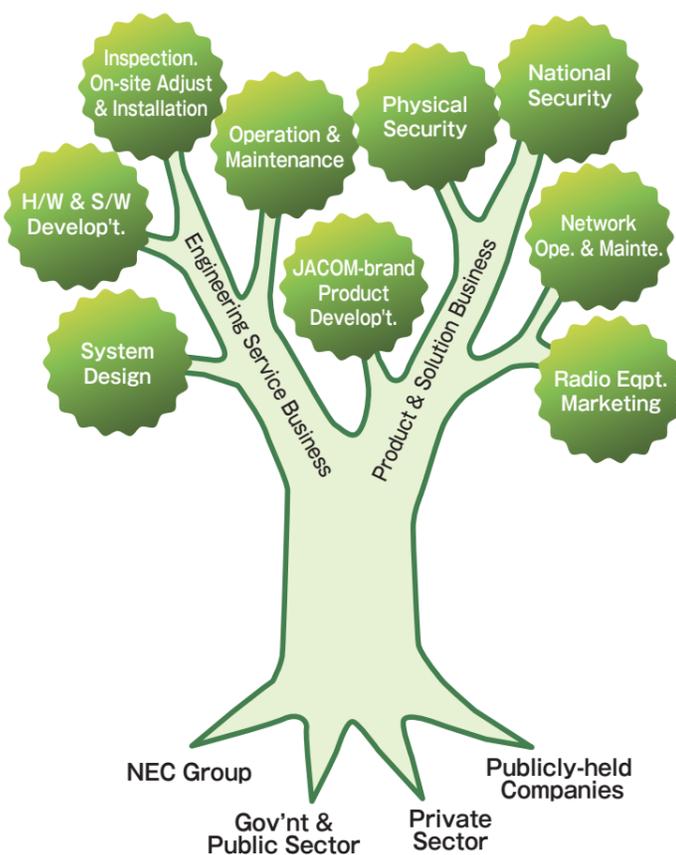


Head Office (Minato-ku, Tokyo)



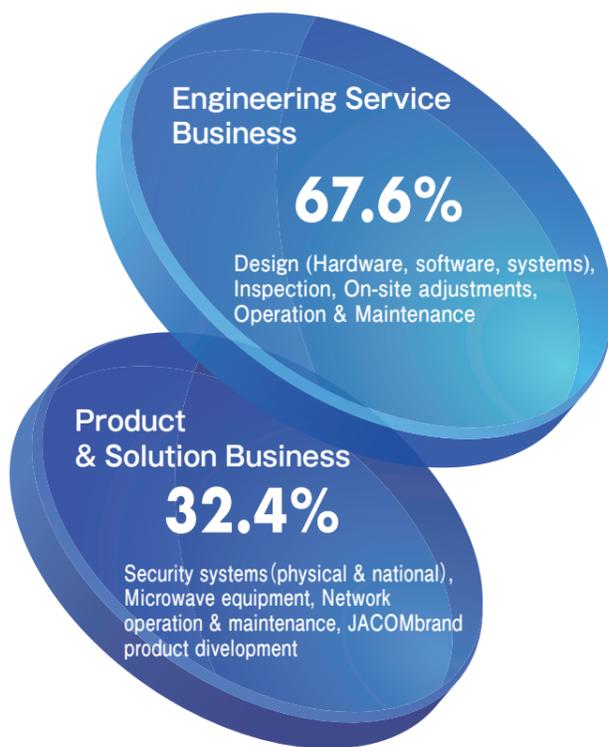
JACOM's Business

JACOM's Business at a Glance



Breakdown of Sales by Job Category

(For Fiscal 2019 ended Sept. 30, 2019)



Major Markets



JACOM's proactive efforts in CSR & SDG's

Basic Philosophy for Environmental Protection Efforts

Japan Communication & Electronic Co., Ltd. is a company dedicated to the support of ICT infrastructure in society and, as such, selected the following activities as important corporate objectives. We will make continued environmental protection efforts in line with what SDG's call for, including reduction of carbon dioxide, promotion of green procurement, and prevention of environmental pollution, among others.

1. We will strive to reduce environmental load.
2. With our focus on green procurement, sales of eco-products, and reduction of energy and resources, we will formulate objectives and action plans and make continued efforts to attain the set goals.
3. We will maintain our activities for improvements and prevention of environmental pollution.
4. We will comply with what related laws call for as well as whatever requirements we can agree to.
5. Our environmental policy will be shared by all JACOM people and will be made available to ordinary citizens.
6. We will deliver messages on the values of environment, health and safety while also creating activities that will help protect agricultural crops and ecosystem.



Certifications



Show Room at Head Office

Major JACOM-brand products and imported equipment are exhibited in the show room on the 7th floor of head office.



Sale Promotion Activities

JACOM has been a regular exhibitor at the SEECAT (Special Equipment Exhibition & Conference for Anti-Terrorism), held annually at the Tokyo Big Sight, attracting tens of thousand visitors, as well as the Ham Fair, held annually at the same site as an amateur radio-phil's festival, and the Agri Week Tokyo held at the Makuhari Messe.



SEECAT

Ham Fair

Agri Week Tokyo

Product & Solution Business

JACOM offers to the government & public sectors and large enterprises a wide range of imported equipment, self-developed brand products and optimal solutions.

Import Sales

JACOM imports high-performance products from overseas suppliers and market them with repair assurance.



Barrier systems for areal protection



Isolation Chamber



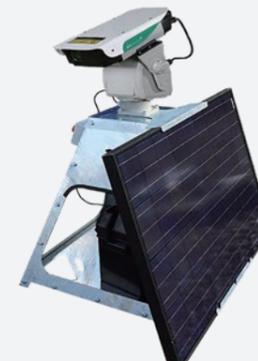
Detection systems for illegal drugs and explosives



Bulletproof materials for armored vehicles



Ultra-small drone detection & flight jamming systems



Bird-repellent laser systems



Amateur radio equipment

Product Development

JACOM develops own-brand products as well as those entrusted by customers.



Pseud-transmission line equipment



Ultra-low noise reception pre-amplifier



IoT communication module for PoC



IoT terminal for water level monitoring



Control equipment for air-filtration systems



J-RADAR bird-repellent equipment



Animal-repellent equipment



Animal-trap detection IoT Terminal

Solution

JACOM offers optimal solutions, combining domestic or imported equipment with its own brand products.



Security Solutions

We have installed imported high-performance security systems at important infrastructure facilities in Japan.



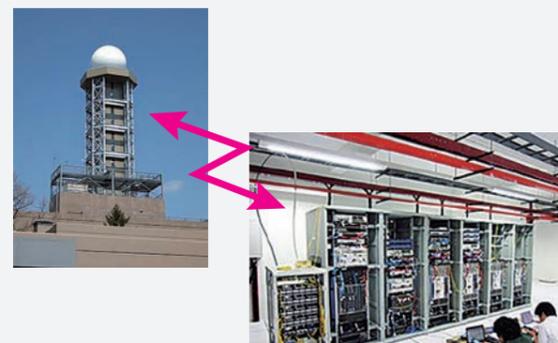
Animal-repellent IoT Solutions

We have supplied to farmers animal-repellent solutions, incorporating our self-developed IoT products.



Bird-repellent Solutions

We have contributed to the prevention of bird-strike accidents at airports, by supplying foreign-made laser equipment.



Disaster-prevention IoT Solutions

We exported a meteorological observed data collection system, incorporating self-developed IoT products.



Anti-radioactive Solutions

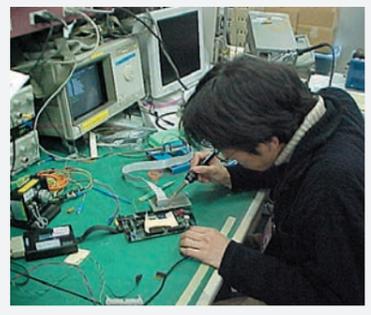
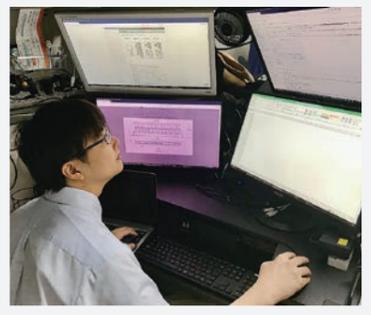
We have installed foreign-made air filtration & ventilation systems, customized to meet specific local needs, at temporary evacuation centers throughout Japan.

Engineering Service Business

We support with accumulated experience and high engineering skills all the work phases, ranging from development, design & SE/SI to inspection, on-site adjustments, and operation & maintenance, in any ICT project.

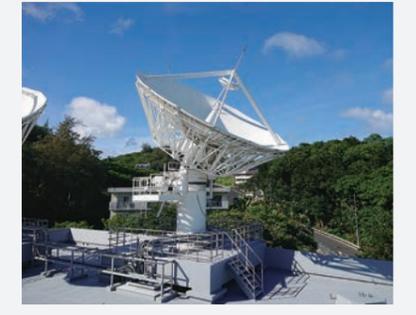
Development and Design

Our competent engineers, who possess advanced technological expertise, develop and offer different products, including broadcast transmitters, major control consoles, radio communication equipment, satellite communication systems, and supervisory control systems.



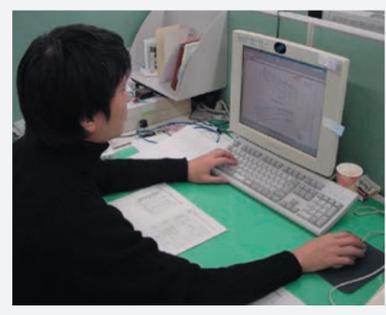
Evaluation, Inspection and On-site Adjustments

Our highly skilled development & evaluation engineers undertake the evaluation of product development and feed their findings back to the developers. This will ensure the complete level of the developed products. Once the development phase is over, an elaborate test will be conducted at the final stage of manufacturing line to ensure high product quality. On the installation sites, our engineers will provide necessary adjustments and tests, as required under the local environment, to ensure a successful operation.



System Engineering and System Integration

Our system engineers engage in the design and configuration of various communication networks and disaster-prevention systems, based on their extensive technological expertise ranging from legacy areas, including switching, transmission, radio, and supervisory control, to the latest IP networks. JACOM also has project manager-qualified engineers who can facilitate various projects efficiently, capitalizing on their abundant experience in different projects.



Operation and Maintenance

Our field engineers who understand the details of customers' systems and the site environment, and who possess high practical skills, will provide support to ensure a stable operation of the systems. They also undertake the maintenance of various communication systems and periodic checkup of large parabolic antennas, among others. They take pride in offering high-quality and reliable maintenance & operation services.





We supply cutting-edge products to governments, local administrations, private companies, etc. We provide solutions and various information and communication technologies.